



SMIT Rebras

SMIT Rebras - Rebocadores do Brasil S.A.

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SMIT Rebras – Your Trusted Towage Partner Now Also In Brazil

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SMIT Rebras (Rebocadores do Brasil SA) is the Brazilian towage company of the Boskalis Smit Group, a worldwide leader in dredging, marine projects, towage, salvage, heavy lift, diving and maritime support services. SMIT Rebras started in February 2008 and now provides towage services at the following Brazilian ports and terminals with a fleet of brand-new azimuthal stern-drive (ASD) tugs of 50-70 tons bollard pull (TBP):

- **Santos:** 4 new ASD tugs of 50 TBP;
- **Paranaguá:** 2 new ASD tugs of 50 TBP;
- **Sepetiba (Itaguaí & Angra dos Reis):** 6 new ASD tugs of 50 TBP of which 4 tugs in the Petrobras terminal in Angra dos Reis;
- **São Luis (Itaqui & Ponta da Madeira):** 4 new ASD tugs of 70 TBP;
- **Vitoria (incl. Tubarão & Praia Mole):** 2 new ASD tugs of 70 TBP and soon 2 more tugs.



In March 2006 SMIT Rebras contracted shipyard Detroit Brasil to construct 18 new azimuthal stern drive (ASD) tug boats. All highly manoeuvrable and powerful tugs with bollard pull (TBP) ranging from 50-70 tons. All 18 tugs were delivered in the period December 2007 – October 2009. All are Robert Allan design, RA2500 and RA3000, with Caterpillar engines, Schottel propulsion, and Kraaijeveld winches. All tugs are built under full-time SMIT Rebras supervision ensuring consistent high quality, standardization, and steady progress. The tugs are a combination of proven international technology & design with all other elements Brazilian: construction, financing from Fundo Marinha Mercante / BNDES, ownership, flag, and crew.

SMIT Rebras is about to sign a newbuilding contract for up to 8 more tugs of the same RA2500 designs and 50 TBP with Brazilian shipyard Rio Maguari, pending final choice of financing arrangements offered. On the back of this newbuilding contract SMIT Rebras will import tugs as frontrunners to complement our current portfolio where necessary and accelerate our second phase expansion. In 2012, 5 years from the start, SMIT Rebras will operate in 8-10 of the main Brazilian ports and terminals with at least 30 new ASD tugs, 200 crew and 75 staff.



SMIT Rebras' crew and fleet clearly contribute to the much needed expansion and modernization of the Brazilian tug fleet. Satisfied clients and pilots rapidly increase the number of towage assistances and contracts in ports. Since mid 2009 SMIT Rebras is already the number 2 Brazilian towage company in market share. In addition SMIT Rebras with the backing of SMIT SALVAGE performs salvage services, like the fire-fighting of the car carrier RIO BLANCO, the grounded bulk carrier NAVIOS STAR, and regular rapid responses to port emergency situations for vessels with engine and steering problems.

As a result of our proven capability in price, quality, and safety in our first 2 years of operation Petrobras decided to award SMIT Rebras the dedicated and exclusive terminal towage contract for the Angra dos Reis TEBIG oil terminal in July 2009. SMIT Rebras placed four brand-new azimuthal stern-drive (ASD) tugs of 47-50 tons bollard pull at the Angra dos Reis terminal plus an additional fifth tug when necessary and as back-up. This also allowed Petrobras to successfully perform her first trials of ship-to-ship transfers at this terminal with all five to six tugs needed provided by SMIT Rebras for the towage and stand-by services.



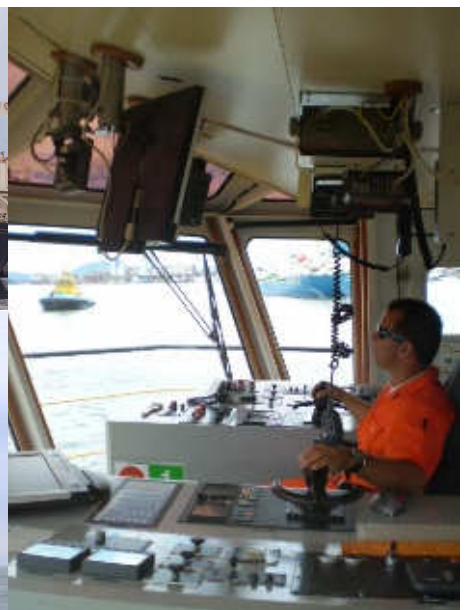
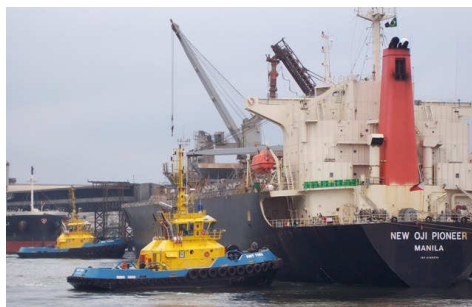
We recruit and develop experienced Brazilian Captains, Chief Engineers, Mariners, and trainees. We train them in SMIT's international ASD towage techniques and apply the same quality & safety standards as in SMIT ports like Rotterdam, Antwerp, Liverpool, Panama, Buenos Aires, Vancouver, Singapore, China, Taiwan, Lithuania, and many oil & LNG terminals worldwide. This combination of proven latest-technology, standard-design tugs, best-practice quality & safety, SMIT's vast expertise, and experienced hands-on local crews ensures the consistent high quality SMIT is renowned for worldwide.

SMIT Rebras offers clients a better and safer towage service at less cost. In addition, we also offer the emergency response expertise and resources of SMIT SALVAGE, providing you with the most experienced maritime contingency partner should you need us.

Yours sincerely,



Pieter van Stein
Director Operations



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